

**Broward County Public Schools (BCPS)  
Procurement & Warehousing Services Department  
Supplier Diversity Outreach Program  
Outreach Events Report - as of February 23, 2018**

Total # of Events Fiscal Year to Date				Attendees								
31				Prospective Pre-Qualified Contractors	Prospective E/S/M/WBE Companies	Pre-Qualified Contractors	Certified E/S/M/WBE Companies	BCPS Staff	Total	Total Certified E/S/M/WBE Companies Post- Event	% of Total Certified E/S/M/WBE Companies Post-Event	
BCPS Event	Date	Description	Role									
No	July 10, 2017	City of Pompano Beach Masonry Quick Start Workshop	Business Development Training	0	7	0	0	1	14	0	0%	
No	August 10, 2017	ICABA Business at Breakfast Black Business Development: A Public Policy Prespective	Event Attendee	0	9	0	2	1	20	0	0%	
No	August 11, 2017	Lauderhill Chamber of Commerce Entrepreneur Bootcamp Breakfast	Business Development Training	0	10	0	0	1	11	2	20%	
No	August 11, 2017	Miami-Dade County Internal Services Department - Small Business Development Division in Association with the Miami-Dade County Commission of Women	Business Development Training	0	11	0	1	1	13	2	18%	
No	August 25, 2017	Broward College / Florida Department of Management Services Supplier Diversity Day Panel, "MBE Barriers in Public Contracting"	Panelist / Business Matchmaker	0	22	3	7	3	35	2	9%	
No	September 25, 2017	South Florida Black Business Directory Panel Titled, "Are Black Consumers the Real Problem"	Business Matchmaker	0	9	0	2	1	12	0	0%	
No	September 28, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Business Matchmaker	12	12	4	1	2	31	0	0%	
No	October 5, 2017	Broward County Chamber of Commerce South Florida Business Expo 2017	Business Matchmaker	0	16	0	0	1	17	0	0%	

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No	October 5, 2017	Florida State Minority Supplier Development Council MBE Input Committee	Guest Presenter	0	8	0	5	1	14	0	0%
No	October 6, 2017	Associated General Contractors Regular Meeting	Guest Presenter	12	7	3	1	1	24	0	0%
No	October 12, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Business Matchmaker	14	17	2	2	2	36	1	6%
No	October 13, 2017	Palm Beach Partners Business Matchmaker Conference and Expo	Business Matchmaker	0	65	8	15	1	89	2	3%
Yes	October 13, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 1 of 4	Business Development Training	5	6	0	2	5	18	0	0%
No	October 19, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Monthly Meeting	10	11	1	1	2	25	1	9%
Yes	October 20, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 2 of 4	Business Development Training	5	6	0	2	6	19	0	0%
Yes	October 26, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 3 of 4	Business Development Training	5	8	0	2	5	20	0	0%
Yes	October 27, 2017	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by F.H. Paschen, S.N. Nielson Associates d/b/a FHP Tectonics Corp.	Business Matchmaker	0	13	0	14	7	34	0	0%

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Yes	November 3, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 4 of 4	Business Development Training	4	6	0	2	6	18	0	0%
No	November 3, 2017	The School District of Palm Beach County Meet the Prime Vendors	Business Matchmaker	4	42	12	38	1	97	4	10%
No	November 7, 2017	Conference Of Minority Training Officials (COMTO) Ft. Lauderdale in Partnership with the Urban League of Broward County 3rd Annual Small Business Form	Business Matchmaker	0	17	0	3	1	21	1	6%
No	November 15, 2017	Miami-Dade Chamber of Commerce Workshop	Presenter	0	7	0	1	1	17	1	14%
No	November 16, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Monthly Meeting	4	5	0	1	2	16	0	0%
No	November 28, 2017	Urban League of Broward County M <sup>3</sup> Business Summit: Money, Markets & Management	Panelist / Business Matchmaker	0	7	0	0	1	18	0	0%
Yes	December 1, 2017	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, co-sponsored by LEGO Construction and T&G Constructors	Business Matchmaker	0	9	1	16	10	49	1	11%
No	December 8, 2017	City of West Palm Beach Minority and Small Business Corporate and Government Partner Business Opportunity Meeting	Business Matchmaker	0	23	1	1	1	32	0	0%
No	December 20, 2017	National Association of Women in Construction (NAWIC) Miami Chapter #41 Monthly General Membership Meeting	Guest Presenter	0	12	2	2	2	23	0	0%

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No	January 18, 2018	Morganti and Cooper Construction Broward Schools Community & Subcontractor Outreach	Business Matchmaker	0	2	0	11	1	18	0	0%
Yes	January 26, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>M.A.C. Construction, Inc.</i>	Business Matchmaker	3	11	3	21	6	50	0	0%
No	January 31, 2018	Minority Business Development Agency Export Center - Florida, the City of Miramar, and the Jamaica USA Chamber of Commerce Business Recovery & Growth Event	Business Matchmaker	0	13	0	0	1	22	0	0%
No	February 1, 2018	Construction Association of South Florida (CASF) Meet the General Contractors	Business Matchmaker	0	16	6	0	2	49	0	0%
No	February 1, 2018	Miami Dade County Public Schools Office of Economic Opportunity Prequalification Seminar	Business Matchmaker	0	19	0	0	4	26	0	0%
Yes	February 9, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Turner Construction Company</i>	Business Matchmaker	0	19	5	19	7	52	0	0%
Yes	February 7, 2018	Florida Women's Business Center Get It Done Workshop Series	Business Matchmaker	0	6	0	0	2	10	0	0%
No	February 22, 2018	The Broward Black Elected Officials and the Florida Panthers Black Heritage Night - A Celebration with a Purpose!	Business Matchmaker	0	8	0	0	2	23	0	0%
Yes	February 23, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>The Weitz Company, LLC</i>	Business Matchmaker								

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Yes	March 2, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>CORE Construction Services of Florida, LLC</i>	Business Matchmaker								
Yes	March 9, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>KAST Construction Company LLC</i>	Business Matchmaker								
Yes	March 16, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>D. Stephenson Construction, Inc.</i>	Business Matchmaker								
No	April 5, 2018	Florida State Minority Supplier Development Council (FSMSDC) 33rd Annual Business Expo	TBD								
No	April 6, 2018	Florida State Minority Supplier Development Council (FSMSDC) 33rd Annual Business Expo	Business Matchmaker								
Yes	April 13, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Grace &amp; Naeem Uddin, Inc.</i>	Business Matchmaker								
Yes	April 27, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Link Construction Group</i>	Business Matchmaker								
No	April 2018 Date TBD	NIGP Southeast Florida Chapter Reverse Trade Show	Business Matchmaker								
No	May 4, 2018	Broward County Office of Economic and Small Business Development Broward and Beyond Conference	Business Matchmaker								

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Yes	May 11, 2018	E/S/M/WBE PowerNet	Business Matchmaker								
Yes	May 25, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Thornton Construction Co., Inc.</i>	Business Matchmaker								
Yes	June 1, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Advanced Roofing, Inc.</i>	Business Matchmaker								
Yes	June 22, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Munilla Construction Management</i>	Business Matchmaker								
No	June 2018 Date TBD	The Blue Book Building & Construction Network Showcase	Business Matchmaker								
Yes	September 21, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Thornton Construction Co., Inc.</i>	Business Matchmaker								
Yes	October 5, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsor TBD	Business Matchmaker								
Yes	October 19, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsor TBD	Business Matchmaker								
Yes	November 2, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsor TBD	Business Matchmaker								

